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PRESS RELEASE

Oman also bets on Austrian quality.

Saubermacher continues its Middle East expansion.

The environmental specialist Saubermacher once again scores a success with its Know How and has been awarded two major contracts in Sultanate of Oman for the regions Al Dakhiliyah and Dhofar. Saubermacher will play a leading role in the establishment of an innovative resource management programme in a Joint Venture together with local companies.

Turnover for the two contracts will be approximately 140 million Euros over the next 7 years. Following on from Abu Dhabi, these major contracts represent the achievement of a further milestone for Saubermacher's Middle East expansion strategy. Same as in Abu Dhabi, Saubermacher is relying on collaboration with local partners in Oman. The Joint Venture was formed between West Coast Saubermacher, a Joint Venture that is already in place for the Abu Dhabi contract, and East Coast Integrated.

Oman is committed to quality where the environment is concerned, and is already using European waste management standards as key benchmarks. The international standard benchmark was set by Oman Environmental Services Holding Company S.A.O.C, also known as "be'ah"; which is the management entity responsible for all solid waste and is tasked to restructuring and privatizing the solid waste sector in the country. The best-bidder tender process floated by be'ah, only 40% of which was based on monetary criteria, concerns the establishment of separated waste collection, as well as the operation of recycling centres and one landfill, in accordance with Western European state-of-the-art standards, in the regions Al Dakhiliyah and Dhofar, two of a total of eleven administrative districts of the Sultanate of Oman. These two regions comprise an area of approximately 132,000 km². For comparison: this equates to almost the combined areas of Austria and Slovakia. In total, the two regions have around 600,000 inhabitants. The annual amount of waste for disposal is approximately 315,000 tonnes.

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Saubermacher

für eine lebenswerte Umwelt

Besides a modern GPS-equipped vehicle fleet and various recycling centres, a customer service operation will be set up in the two regions. "Our clients and partners attach the greatest importance to quality and customer care. Saubermacher, with its Know How and its Quality Guarantee, was able to convince, despite strong competition from international competitors", commented Member of the Board Ralf Mittermayr on the successful continuation of the Middle East expansion drive.

For first impressions go to <https://www.flickr.com/photos/saubermacher/albums/72157663056218091>

About Oman

The Sultanate of Oman is situated in the eastern part of the Arabian Peninsula. Its more than three million inhabitants live predominantly in cities. Covering an area of approximately 309,000 km², the country is somewhat smaller than Germany, and one of the least densely populated countries on earth.

About West Coast Saubermacher Environmental Services

West Coast Saubermacher Environmental Services is a joint venture between Saubermacher and West Coast Cleaning and Environment Services. The company was established in 2013 for the development of waste management services in Abu Dhabi. West coast is the leading independent cleaning and waste management services provider in the United Arab Emirates.

For more information go to www.westcoastme.com.

About East Coast Integrated

East Coast Integrated is a joint venture between the Al Tajer Group Oman, a company operating in the real estate sector, construction industry and oil and gas industry in Oman, and Mr Ahmed Al Katheeri, a private investor.

For more information go to www.altaher.com.

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About Saubermacher

Saubermacher Dienstleistungs AG is an international waste disposal and recycling company headquartered in Feldkirchen bei Graz. The family business is the expert partner for approximately 1600 communities and more than 40,000 companies, and employs around 3200 people in Austria, Germany, the Czech Republic, Slovenia, Hungary and the United Arab Emirates.

For more information go to www.saubermacher.at/en

Questions

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